

# SEAPORT

---

## DEVELOPMENT N.V.

Oranjestad, October 23, 2013

Dear Timeshare member,

The Ocean Suites room, hallway and pool renovation project focuses heavily on evoking a sense of place, playing off the resort's location in the island's cultural center of Oranjestad and incorporating indigenous elements for a result that is distinctly Aruban.

More than \$55,000 will be invested in each of the Ocean Suites' 259 **guestrooms, hallways & the pools** to give them a contemporary residential feel, with design cues referencing that of a custom yacht. Gone are the standard dresser, desk and chair, and in their place are cozy spaces designed with couples as well as family in mind – ideal for lounging, dining or just kicking back and taking in the view. Sleek, modern bathrooms will reinforce the design concept, incorporating simple, yet elegant materials like polished nickel, porcelain tiles, white quartz counter tops, backlit mirrors and rain-style spa showers. The design has been approved by Renaissance International and is required under our franchise agreement in order to provide accommodations in keeping with the brand standards.

Here is some information relevant to the Ocean Suites renovation starting in March 2014:

- Total investment for the renovation of Ocean Suites room, hallways and pools will be about US \$ 14 million
- About 45% of the Ocean Suites room inventory is owned by our timeshare members. Members special assessment fee contribution is in accordance to the timeshare ownership inventory which will be about US \$ 6 million.
- About 55% of the Ocean Suites room inventory is owned by Seaport Development. Our contribution to the total investment is in accordance to the inventory owned by us which will be about US \$ 8 million.
- Seaport Development currently does not intend to buy back any units and will continue its long term commitment to quality and “partnering” with our timeshare members under the assumption that assessment fees contribution will be paid within the notified stipulated time as per the agreement.
- Timeshare annual maintenance fee contributes towards the Resort's operational cost and facility management.
- Timeshare maintenance fee does not include an allowance for extensive renovation every 10 years (this being the second in 22 years).
- The annual maintenance fee increase, when applicable, is in line with the consumer price index increase of Aruba.
- Ocean Suites room renovation is scheduled to start in March 2014 and will be completed by mid December 2014.
- We have planned to start the room renovation with the “right wing”, 5<sup>th</sup> floor and will complete the whole section before moving to the “left wing”.
- During the duration of the room renovation, subject to availability, timeshare members will be assigned to comparable units on different floors or wings for their contractual week usage.
- Ocean Suites pool renovation is scheduled to start in September 2014 and will be completed by mid December 2014. All efforts will be made to ensure that one of the 2 pools are available to our guests.

# SEAPORT

---

## DEVELOPMENT N.V.

- Ocean Suites beach area and the recently renovated exclusive Renaissance Island will continue to be available for our Resort guests enjoyment.

Sincerely,

-----

Parimal Trivedi  
Director of Operations